



Mydala is hiring for Senior Executive/ Assistant Manager- Sales

- Location-** Mumbai, Bangalore, Coimbatore, Vizag, Guwahati, Siliguri, Tirupur, Madurai, Trichirapalli, Salem, Erode
- Position Type-** Full Time
- Education-** UG - Any Graduate -Any Specialization /PG - Any PG Course - Any Specialization
- Work Experience-** 1 year - 4 years

If you have a can- do attitude, a desire to learn, and the willingness to get your hands dirty, then this is place to be. You're guaranteed a steep learning curve, the opportunity to hustle every single day and win. But this is challenging. If you are up for it, please read on.

Roles and Responsibilities

- Signing up discounted deals with local merchants
- Expanding the market maintaining a long term healthy relationship with local merchants
- Able to do 4 to 5 meetings in a day with Merchants
- Managing end-to-end client relationship including pitching, contracting and getting deals lives
- Service activations
- Troubleshooting

This is a field role that requires intra-city/proximate city travel to meet prospects.

Ideal Candidate

- Experience in B2B sales/corporate sales , an added advantage
- Energy and passion, and comfort with being in a field-intensive profile
- Excellent verbal and written English communication skills
- Good Selling Skills and Convincing power
- Able to achieve targets
- Knowledge of the local language is a must

Share your resume at jobs@mydala.com